



**Unified Government
of Wyandotte County
Kansas City Kansas –
Downtown Grocery Store**
Kansas City, KS

Expertise Involved:

- Site Selection
- Pre-Development Planning
- Financial Modeling
- Contract Negotiations
- Project Team Selection
- Environmental Sustainability
- Design and Construction Management
- Master Budget Development
- Master Schedule Development
- Project Accounting and Management
- Project Close Out

In 2015, CBC Real Estate Group began working as the Development Manager on behalf the Unified Government of Wyandotte County Kansas City Kansas to secure a full-service grocery store in downtown Kansas City, Kan.

CBC’s services included sourcing of the grocery store operator, feasibility analysis and management agreement negotiations with selected operator. The new location had significant site issues including the requirement to have a recessed loading service area and storm water management in an urban setting.

Ultimately, The Merc Co+op signed an agreement to open a 14,000 square-foot grocery store in the heart of KCK at 5th & Minnesota. A groundbreaking for The Merc was held in August 2019 and the store opened in summer 2020.

The new grocery store employs local residents and provides a much needed service of fresh produce and meats in a food desert. The facility incorporates impervious pavers and cisterns to manage and reuse rain water for the community.

